

# October LTC News and Views

Flaming leaves plus all that wonderfulness dry weather brings! And the federal government is shut down, what can go wrong?

## **Carrier News**

Sorry, nothing to report!

## **Other News**

AEP, one of our occasional silly seasons, will kick off this month on October 15, and continue to December 7. The news is that there are updates to local Medicare and Advantage plans, reach out to Lifespan for information and education workshops and seminars. We have many local sales representatives, including Excellus, who are happy to take the next step and process enrollments. TV stations have to pay the bills, too, so sit back and relax through all the commercials!

Rochester's Jewish Home is establishing a new dementia care center for residents, to be named the Clare & Jerry Rotenberg Center for Excellence in Dementia Care.

## **Associations, Meetings, Continuing Education**

- FPA of Greater Rochester kicks off the winter meeting season at an interesting location on October 8 — The EquiCenter on Rush-Mendon Road in Honeoye Falls. 7:45 registration and breakfast, with a program on charitable giving presented by Kayleigh Rae Stampfler of the Rochester Community Foundation. One hour of CE, followed by an optional tour of the facility to learn how charitable giving impacts those who benefit from the services provided by the EquiCenter.
- October 16, a networking opportunity for the joint memberships of the FPA of Rochester and the Estate Planning Council. Free to all, festivities will begin at 5:00 pm at the Fairport Brewing Company, 1044 University Avenue in Rochester. Complimentary food and drink tickets, bring a friend to this networking opportunity.

Contact [rocfpaoffice@gmail.com](mailto:rocfpaoffice@gmail.com) for information and registration to both events!

## **Media Info of Interest**

Dementia, the cost of care, the burden of providing care — not to mention how very few citizens actually plan for all of this. However, media loves to talk about it, and hopefully dear readers will glance now and then at topics of interest to clients' financial security.

- A recent study released from NORC at the University of Chicago reveals that senior living's preventive approach to care contributes to increased quality of life for residents and reduced healthcare costs over time. Surprise, surprise.

The pool is open for how long the government shutdown will last — or for that fact, how long the Yankees will last, and how far the Buffalo win streak goes before they start to play well      Happy Halloween, Happy Grape Festival, and November will be here before you know it.

**Your health buys long term care insurance. Your money only pays the premium.**

**Andrea Graham**  
**LTC Specialist/Senior Markets**  
**Upstate Special Risk Services, Inc.**  
**400 West Metro Park**  
**Rochester, NY 14623**  
**(585) 273-8530 Ext. 3012**  
**(800) 828-4415 Ext. 3012**  
**Fax: (585) 273-8540**  
**Mobile/cell: (585) 732-8933**  
**e-mail: [agraham@e-upstate.net](mailto:agraham@e-upstate.net)**  
**Visit our web site: [www.e-upstate.net](http://www.e-upstate.net)**  
**Follow me on X @AndreaGraham11**

