



QUICK FACT-FINDER TOOL

\*\* Completion of a FACT FINDER will accelerate the underwriting process\*\*

Agent Name: \_\_\_\_\_

Agent Phone Number: \_\_\_\_\_ E-mail address: \_\_\_\_\_

Proposed Insureds legal name: \_\_\_\_\_ Date of birth / age: \_\_\_\_\_

Plan of Insurance requested:

Individual:  Term  UL  VUL  WL

Survivorship:  SUL  SVUL  SWL

Rate Class Desired:  Best Rate  Preferred  Standard  Rated: \_\_\_\_\_

Has this case been discussed or submitted to your BGA on a preliminary, trial, or informal basis?  Yes  No

Client's budget: \$ \_\_\_\_\_

Present Nicotine Use:

None  Cigarettes --- frequency of use per day: \_\_\_\_\_

Cigars  Pipe  Dip  Chew  Nicotine Gum  Other: \_\_\_\_\_

Quantity per month: \_\_\_\_\_

Former Tobacco Use: List each type of tobacco, quantity, and frequency used, and date of last use: \_\_\_\_\_

Build: Height: \_\_\_\_\_ Weight: \_\_\_\_\_

Family History: (Family History is a consideration for each rate class)

To your knowledge, is there any family history (parent or siblings) with onset of disease prior to age 60 due to cardiovascular disease, cerebrovascular disease, diabetes or cancer?  Yes  No

If yes, provide full details with impairment, age at onset and age at death if deceased:

Father: \_\_\_\_\_

Mother: \_\_\_\_\_

Siblings: \_\_\_\_\_

Blood Pressure and Cholesterol:

Latest BP reading: \_\_\_\_\_ Latest total cholesterol: \_\_\_\_\_ mg Latest cholesterol/HDL ratio: \_\_\_\_\_

Are you currently taking any medication for blood pressure?  No  Yes , Name of medication: \_\_\_\_\_

Are you currently taking any medication to lower cholesterol?  No  Yes , Name of medication: \_\_\_\_\_

Aviation / Avocation:

In the past 5 years have you or do you intend to participate in any of the activities listed?

None  Flying  Racing  Sky Diving Other

Details: \_\_\_\_\_

**Citizenship/Residency/Travel:**

US Citizen?  Yes  No

If no, provide type and expiration date of Visa, green card status, and length of time in USA: \_\_\_\_\_

Any future plans to live or travel outside the USA? \* check with your brokerage General Agency regarding state compliance prior to completing any application (s) ?  No  Yes (provide purpose, cities, countries, frequency and duration: \_\_\_\_\_)

**Driving History:**

Have you had any of the following motor-vehicle-related incidents in the past 10 years?

Moving violation  Reckless driving  DWI or DUI  License suspension  License revoked

Provide dates, details: \_\_\_\_\_

**Medical History:**

Have you ever had, been told you had, or been treated for any of the conditions listed? If yes, check all that apply:

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> Alcohol abuse                              | <input type="checkbox"/> Depression/anxiety               | <input type="checkbox"/> Lupus                       |
| <input type="checkbox"/> Alzheimers/dementia/cognitive impairment   | <input type="checkbox"/> Diabetes                         | <input type="checkbox"/> Multiple Sclerosis          |
| <input type="checkbox"/> Asthma                                     | <input type="checkbox"/> Drug abuse                       | <input type="checkbox"/> Peripheral vascular disease |
| <input type="checkbox"/> Cancer                                     | <input type="checkbox"/> Epilepsy                         | <input type="checkbox"/> Rheumatoid arthritis        |
| <input type="checkbox"/> Cirrhosis                                  | <input type="checkbox"/> Heart murmur/valve disease       | <input type="checkbox"/> Sleep apnea                 |
| <input type="checkbox"/> COPD                                       | <input type="checkbox"/> Hepatitis                        | <input type="checkbox"/> Stroke                      |
| <input type="checkbox"/> Coronary artery or cerebrovascular disease | <input type="checkbox"/> Irregular heartbeat/palpitations | <input type="checkbox"/> Other                       |
| <input type="checkbox"/> Crohns disease                             | <input type="checkbox"/> Kidney disease                   |  |

List dates, diagnosis, details, treatment, plus names, addresses, and phone numbers of all physicians consulted:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



## Authorization for Release of Information

For the purpose of obtaining the insurance coverage that I have requested, I hereby authorize Upstate Special Risk Services, Inc. and its affiliated agencies, to disclose my personal financial and health information to the insurance companies listed below.

I authorize any health plan, physician, health care professional, hospital, clinic, laboratory, pharmacy, medical facility, Pharmacy Benefit Manager or other health care provider that has provided treatment or services to me or on my behalf within the past 10 years ("my Providers") to disclose my entire medical record and any other information that may be considered protected health information under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") concerning me to my Representative and its staff, affiliated companies and/or entities, insurance companies and their re-insurers. This includes information on the diagnosis or treatment of Human Immunodeficiency Virus (HIV) infection and sexually transmitted diseases. This also includes information on the diagnosis and treatment of mental illness and the use of alcohol, drugs, and tobacco, but excludes psychotherapy notes.

By my signature below, I acknowledge that any agreements I have made with my Providers that restrict disclosure of my medical records and any associated HIPAA protected health information do not apply for purposes of this authorization and I instruct my Providers to release and disclose my entire medical record without restriction to Upstate Special Risk Services, Inc. I stand that any information that is disclosed pursuant to this authorization may be re-disclosed and no longer covered by certain federal rules governing privacy and confidentiality of health information.

The information contained in these medical and financial records will be held in confidence and may be used only for the purpose of the procurement, or the evaluation or underwriting for the possible procurement, of life, health, long term care, or other insurance products. The contents therein may be reviewed and assessed by a qualified staff consisting of medical directors, underwriters, underwriting assistants, or other related employees involved in the submission, receipt or evaluation of insurance applications or prospective applications of the insurance companies listed below and their re-insurers as well as Upstate Special Risk Services, Inc. and its staff, employees and affiliated companies.

This authorization shall be valid for twelve (12) months from the date below. A copy of this authorization shall be as valid as the original. I understand that I am entitled to receive a copy of this authorization.

I understand that I may write to my Representative to revoke this authorization and that the revocation will take effect when my Representative receives my written request. I understand that any action already taken in reliance on this authorization cannot be reversed, and my revocation will not affect those actions. I understand that the medical provider to whom this authorization is furnished may not condition its treatment of me on whether or not I sign the authorization.

I understand that if I refuse to sign this authorization, Upstate Special Risk Services, Inc. may not be able to provide full and complete information about the insurance coverage and its cost that may be available to me. I also understand and acknowledge that each of the insurers listed on this form or to which I may formally apply, may require me to sign a similar authorization used exclusively by such insurer before they will process my application or offer insurance coverage. I understand that my Providers may not refuse to provide treatment or payment for health care services if I refuse to sign this authorization.

\_\_\_\_\_  
Proposed Insured's Name

\_\_\_\_\_  
Proposed Insured's Signature

\_\_\_\_\_  
Signed and Dated On

\_\_\_\_\_  
At (City, State, Zip Code)

\_\_\_\_\_  
Agent/ Witness Signature