



400 West Metro Park - Rochester - NY - 14623

Toll Free 1-800-828-4415 Fax: 585-273-8540

Contacts

Department

(585) 273-8530

E-mail

Stephanie Georgiev	New business submission and case status, new application requests and carrier appointments	X 3020	sgeorgiev@e-upstate.net
Steve Smith	Quotes (life, DI, Combo, annuities), annuity training, website training, daily operations	X 3005	ssmith@e-upstate.net
Laura Stewart	Commissions and inforce policy service requests	X 3010	lstewart@e-upstate.net
Andrea Graham	Long Term Care Specialist: LTC quotes, LTC new business, LTC licensing and LTC policy service	X 3012	agraham@e-upstate.net
Liz Casper	Managing Director, Advance Case Design	X 3003	lcasper@e-upstate.net
Andy Kalinowski	CEO, Industry Insight	X 3001	andyk@e-upstate.net

New Business Application Submission

E-mailed; info@e-upstate.net or sgeorgiev@e-upstate.net

Faxed; 585-273-8540 Attention New Business

If you collect money please mail your applications with check to Upstate Special Risk

Attention: New Business

Don't forget to use **AppAssist** or **iGO** through iPipeline for your simple cases.
Just go to www.e-upstate.net create your own Username and Password in **iGO** to get started.

http://downloads.ipipeline.com/marketing/iGO_e-App/index.html